

REAL ESTATE SALESPERSON (RES) COURSE SCHEDULE

RES WEEKEND INTAKE 404:	15 AUG - 12 SEP 2026
Duration :	18 Sessions
Attendance :	Minimum 75% Required (Min. 14 Lessons)
Time :	AM: 10AM - 1PM & PM: 2PM-5PM
Frequency :	Every SATURDAY & SUNDAY
Venue :	ZOOM ONLINE
Email :	admin@riaschool.com.sg
Contact :	6339 6000
Course Fee :	\$598.00 excluding Exam Fee

For RES OCT/NOV 2026 Exam

PAPER 1

LESSON	TOPICS	DATE/DAY/TIME	TRAINER
1	Planning & Development of Land	15 AUG 2026 / SAT / AM	Simon Yio
2	Basic Land Law Concepts	15 AUG 2026 / SAT / PM	Simon Yio
3	Rights, Interest, Tenures, Estates, Mortgage	16 AUG 2026 / SUN / AM	Simon Yio
4	Easements, Covenants, Licence, State Land Act	16 AUG 2026 / SUN / PM	Simon Yio
5	Gifts, Trust, Succession, Co-Ownership	22 AUG 2026 / SAT / AM	Simon Yio
6	Law of Contract	22 AUG 2026 / SAT / PM	Simon Yio
7	Landlord and Tenant Law	23 AUG 2026 / SUN / AM	Simon Yio
8	Law of Agency and Tort	23 AUG 2026 / SUN / PM	Simon Yio
9	Real Estate Markets, Submarkets and Government Interventions	29 AUG 2026 / SAT / AM	Simon Yio

PAPER 2

10	Regulation of Real Estate Agency	29 AUG 2026 / SAT / PM	Martin Koh
	Roles and Function of the Real Estate Salesperson		
11	Principles of Real Estate Marketing	30 AUG 2026 / SUN / PM	Martin Koh
	Consumer Protection Fair Trading Act		
12	Advertising and Marketing of Residential Properties, Commercial, Industrial and Special Properties	30 AUG 2026 / SUN / PM	Martin Koh
13	Sale of Uncompleted Private Properties and Collective Sales	05 SEP 2026 / SAT / AM	Martin Koh
14	Sale of Completed Properties	05 SEP 2026 / SAT / PM	Martin Koh
	Collective Sales		
15	Sale of HDB Flats Part 1	06 SEP 2026 / SUN / AM	Martin Koh
16	Sales of HDB Flats Part 2	06 SEP 2026 / SUN / PM	Martin Koh
17	Taxes on Property	12 SEP 2026 / SAT / AM	Martin Koh
18	Property Finance and Financial Calculation	12 SEP 2026 / SAT / PM	Martin Koh

*Scheduled lessons/trainers are subjected to change if required by RIA School.

*Due to the high demand for RES examination seats, course participants who have completed the RES course, may not get a seat at the RES examination immediately after completing the course."